

## REPORTING FORM WITH ANNEXES

Training session reporting form	
Title of the event	Training Seminar on EPC schemes and critical issues for SMEs within EPC contracts
Location	Modena
Date and duration of the event	8 <sup>th</sup> April 2019, 2 hours
Number of participants	14
Typology of participants (e.g. Local/Regional/National Authority; Development/Energy Agency; ESCO; Financial Institution; Professional Association (buildings, chambers of commerce, business clusters); SME; Other (please specify))	<ul style="list-style-type: none"> <li>- SMEs</li> <li>- Business cluster (CNA)</li> <li>- ESCOS/utilities (AIMAG)</li> </ul>
Key note speakers	Piergabriele Andreoli – AESS
Interactive tools used (simulation tools, web-games, quiz, etc.)	None
Number of project posters displayed	1
Number of project flyers disseminated	15
Number of satisfaction questionnaires distributed/ received	None, considered that the training was held in the form of a round table where attendees could report about their ideas/feedback on the topic right during the round table.
Media representatives	None
List of press releases or	- AESS flyer with agenda which the business cluster, in turn,



<p>articles in newspapers, magazines and on websites – parent institution, STEPPING, Interreg MED Programme. *Scan (pdf) – upload in Gdrive folder; Online links (www) – paste here</p>	<p>sent to their associates.</p>
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**Detailed description of the event (min 2000 characters)**

**Based on the agenda** (lectures, interactive tools, round table discussion, site visits).

The training focussed on EPC schemes aimed at providing a legislative national framework on the tools as well at sharing successful cases at regional level where also SMEs were engaged for energy efficiency works implementation.

SMEs from one of the most popular business cluster in our region were invited to attend.

The training was held in the form of a round table where, after a preliminary presentation by AESS Director Piergabriele Andreoli on the legislative national framework related to EPC schemes and on some successful examples implemented, the floor was given to each of the participants in order to get their personal insights on the topic.

**General remarks and conclusions (min 2000 characters)**

The SMEs representatives support the idea of creating a quality chain on the refurbishment of public buildings, involving also SMEs. Quality and penalties should be part of an EPC contracts and subcontractors should also meet and stick to the set quality and energy saving requirements. EPC schemes are still not well known in a wide extent by



SMEs actors. Training on these tools – such as the one here proposed - is very appreciated indeed. SMEs are also very interested (possibly even more) to the private and industrial sector, where they see a very big potential for energy efficiency interventions. The role of a third-party and well skilled EPC facilitator is seen as crucial in the process of building an EPC contract sustainable and attractive to the market.

**Annexes – upload in G-Drive folder:**

- Invitation letter (local language),
- Agenda (local language + English),
- Presentations (local language + English),
- Photos/Videos,
- Lists of participants (scanned original + Word/Excel file),
- Scanned press releases and articles published in a hard copy newspapers or magazines (local language or English)

